

Harvard Lecture: Can Private Beat Public?

January 2025

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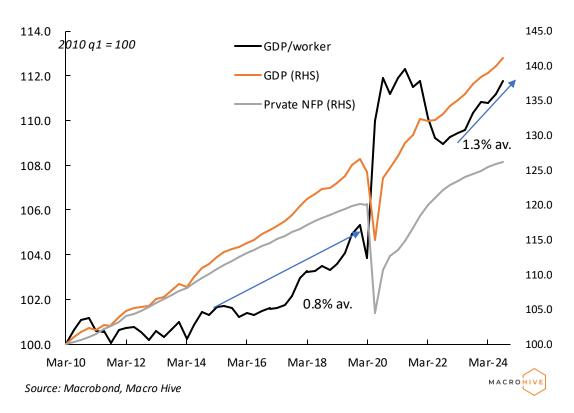
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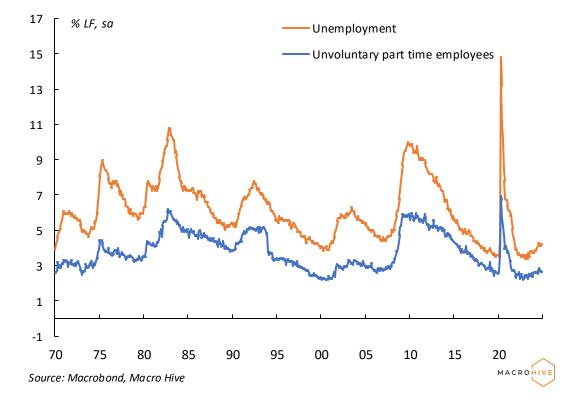


Strong US Growth for 2025

Productivity Growth to remain high

Labor Market Remains Tight

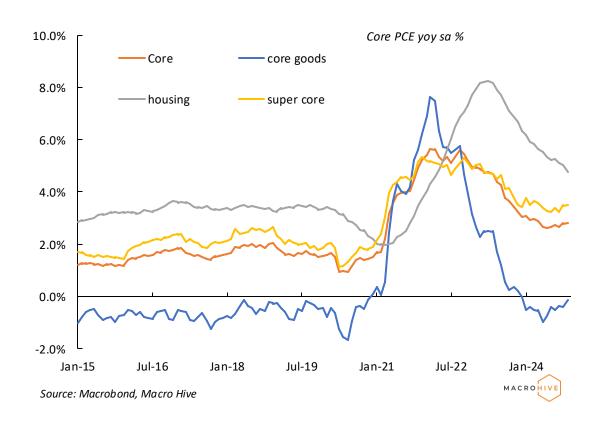




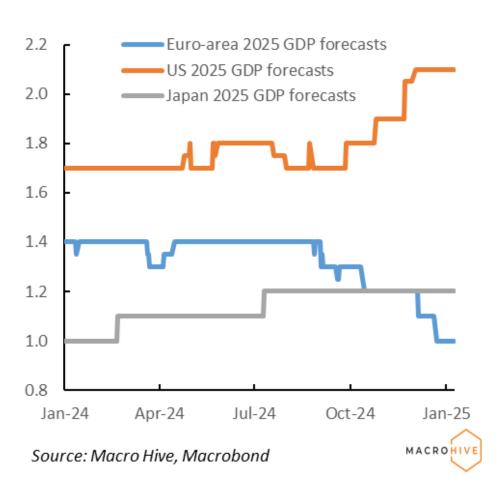
Source: SF Fed, Macro Hive

Inflation Not Defeated

Inflation regime could have changed

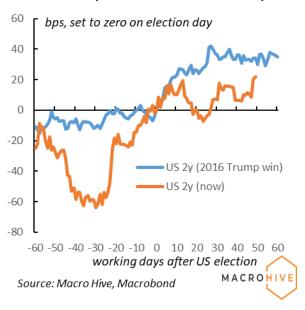


But Everyone Pricing Stronger US Growth

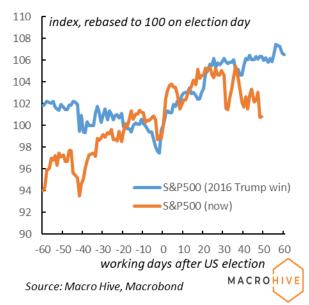


Trump 2.0 Impact vs Trump 1.0

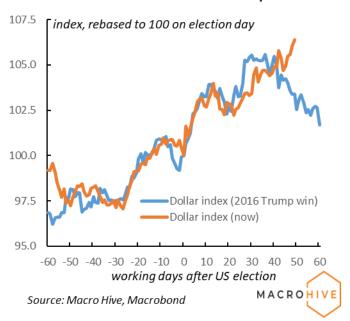
US 2y Yields: Now vs 2016 Trump Win



S&P500: Now vs 2016 Trump Win

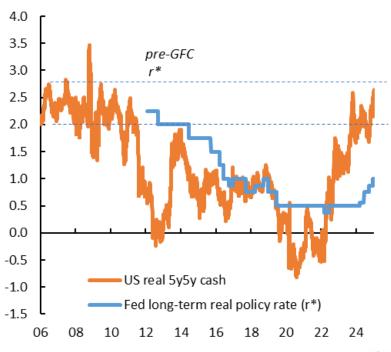


Dollar Index: Now vs 2016 Trump Win



US Rates: Market Pricing Higher r*

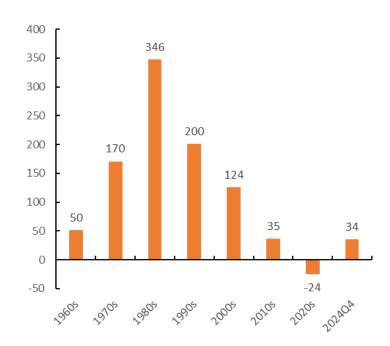
Fed vs Market r*



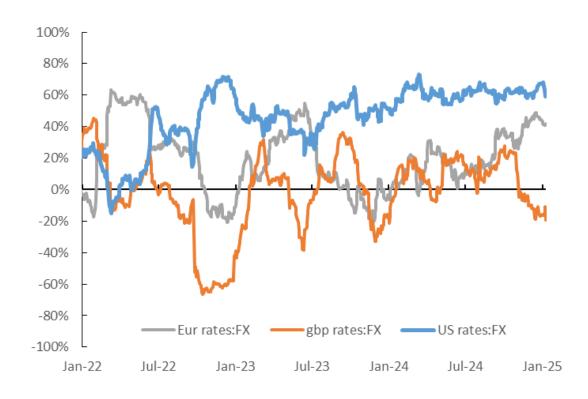
Source: Macro Hive, Macrobond



US 10y Term Premia



Doom Loop of Higher Rates/Weaker FX for UK



Equity vs PE Returns in 2024

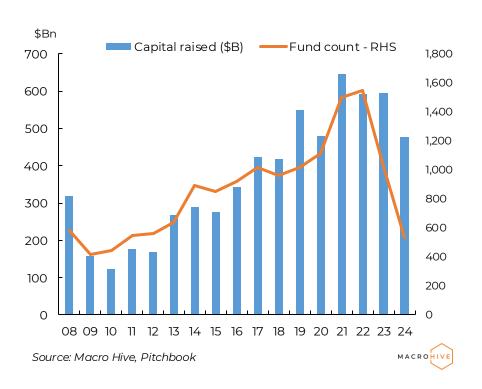


PE Review

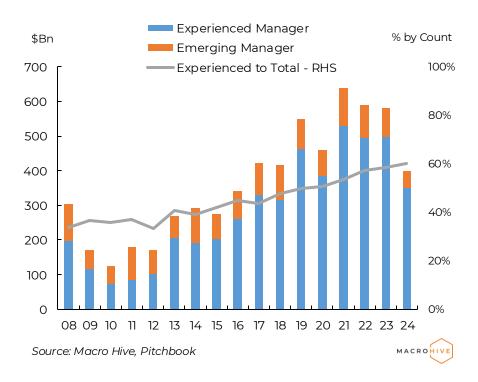


PE Fundraising Still Impacted by Higher Rates

New Capital Raised By PE Firms Has Stalled



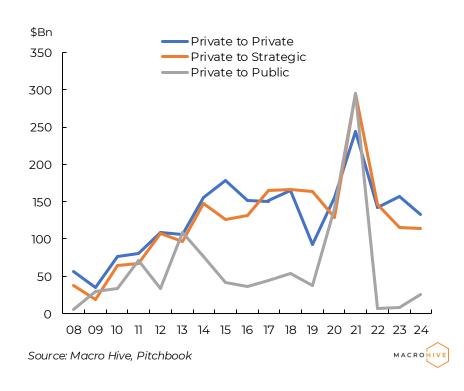
New 60% of New Funds Raised in 2024 Went to Experienced Managers



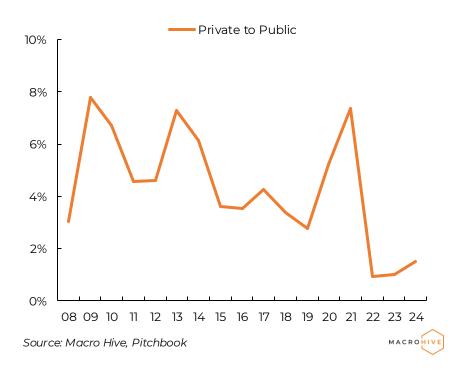


As Public Markets Remain Shut to PE Exits

Public Markets Remain Closed to PE



PE Still Unable to IPO Port Co's Despite Equity Rally



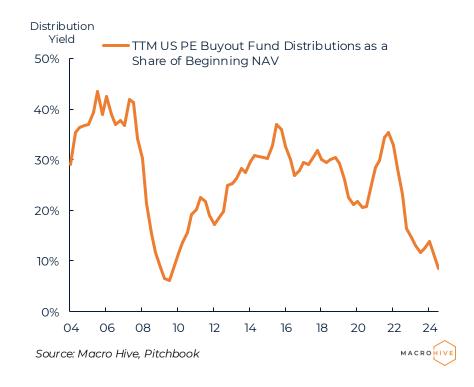


Longer Holding Times Have Caused Fund Distributions to Fall

Exit Times Have Increased As Exits Become Harder



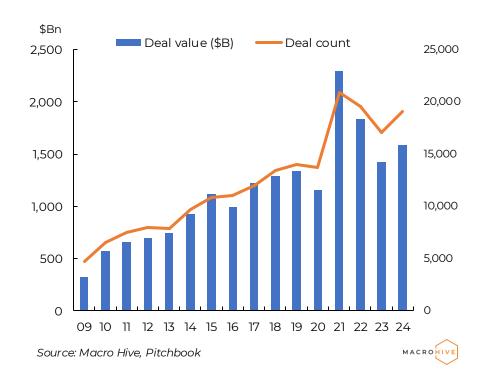
Fund Distribution Yields Back At 09 Lows



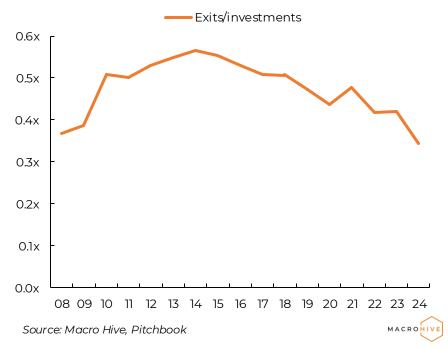


Deal Making Has Picked Up By Volume by Could Lead to a Glut Down the Line

Deal Making Has Picked Up However



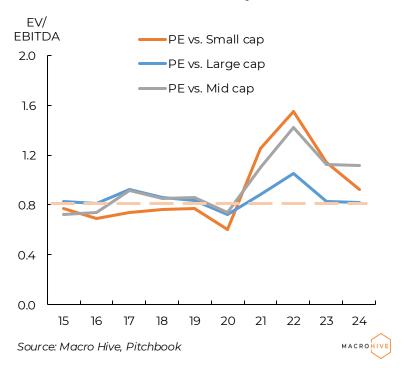
Leading to A Build Up in Inventory As Exits Shrink Relative to New Investments



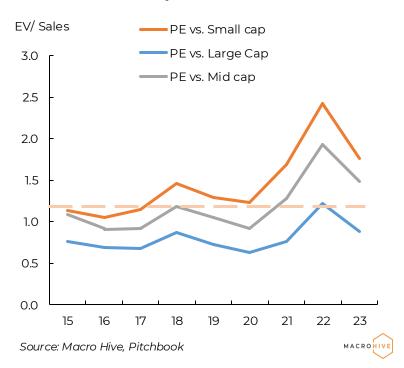


What Happened to the 'Illiquidity Discount'?

PE Historically Traded At a Discount to Listed Mid cap on EV/ EBITDA



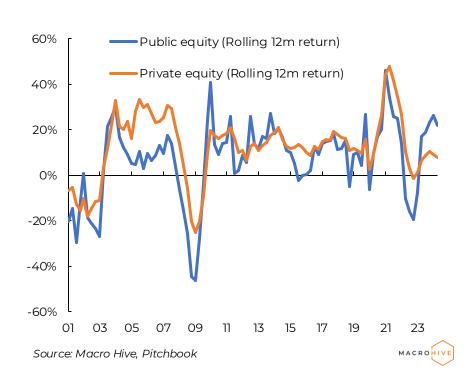
And Just Above Parity with Mid cap on EV/ Sales

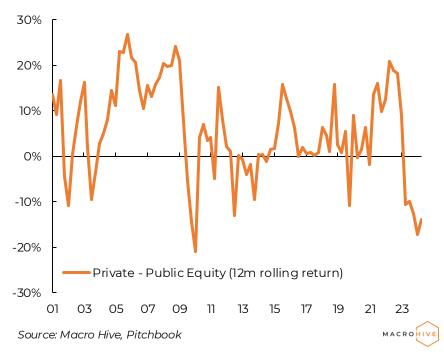




Private Equity Now Underperforming Public!

PE Has Underperformed Public Equity Since 2022 As Public Markets Bounce Back

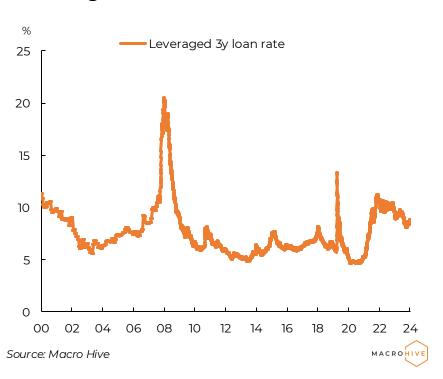




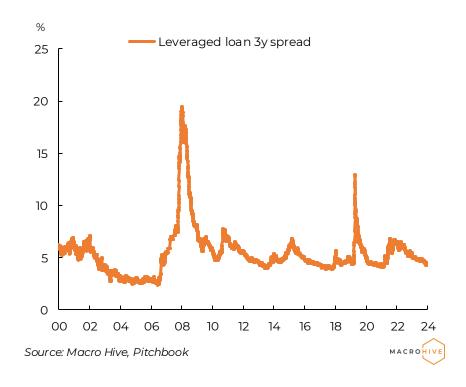


Funding Costs Remain Materially Higher than Pre-Covid

Leveraged Loan Rates Remain Elevated



Even As Spreads Have Narrowed Recently



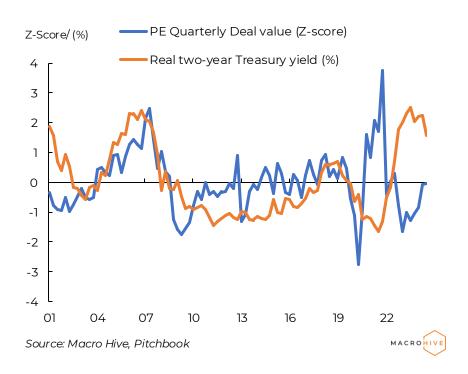


How Do Macro Factors Impact Deal Activity?

PE Deal Activity Expected to Pick Up in 2025 With Business Confidence (Careful for Tariffs)

Z-Score PE Quarterly Deal value (Z-score) US Business confidence (one-quarter lag) 1 0 -1 -2 -3 -4 01 04 07 10 13 16 19 22 Source: Macro Hive, Pitchbook

What if Real Rates Stay Higher for Longer?





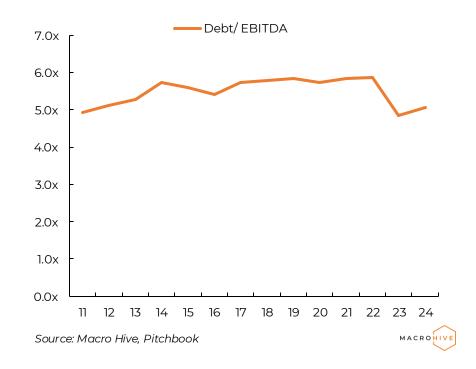
PE Management Has Adapted Well to Higher Rates So Far

Management Added Value By Immunising PortCo's Against Higher Interest Rates

"We took the opportunity to refinance some debt packages at lower spreads, strengthen capital structures to sustain growth and platform building plans for our companies, although this happened largely during the first part of the year." – Partners Group Private Equity Limited, November 2024

"A large part of the debt in the underlying portfolio companies is fixed and not floating. And many of the managers have also put in place things like interest rate swaps. So the company is well prepared." - Pantheon International, March 2023

While New BSL-Funded Deals Are Less Leveraged Versus Pre-Covid





Expect Fee Compression and Further Scrutiny on Valuations Ahead

Buyout Fund Fees Have Declined – Expect this to Continue



Expect to see Increased Scrutiny on PE Valuations

GPs are more aggressive when valuing underperforming assets - Clipway report

Companies with lower earnings growth tend to have higher valuation multiples than their better-performing counterparts, according to a report published by Clipway.

Hannah Zhang - 10 July 2024

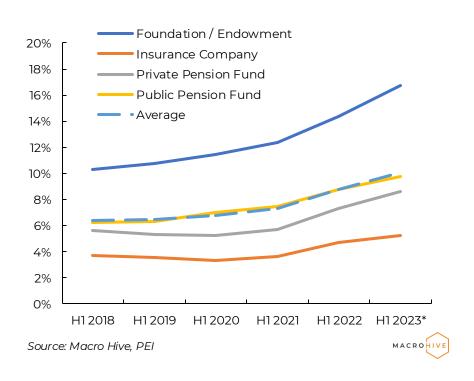
Private Credit Valuations Worry World's Financial Watchdogs

- SEC, ECB and IMF regulators spoke at Bloomberg panel Tuesday
- Agencies concerned about systemic risk, redemption issues

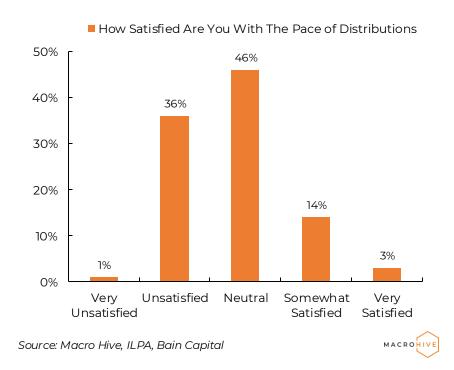


PE Allocations Have Risen Sharply

PE Allocations Have Risen Over Time



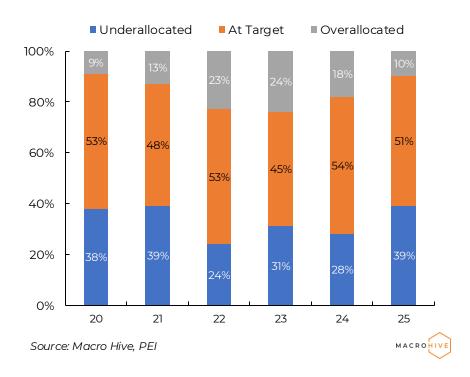
37% of LPs Dissatisfied With Pace of Distributions



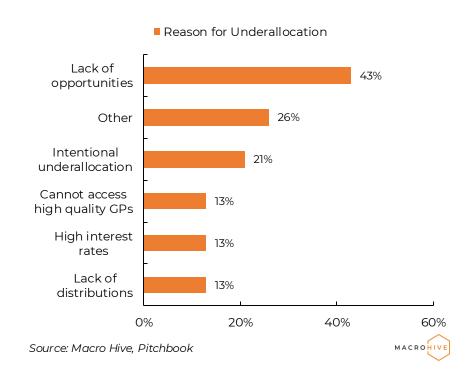


Lack of Opportunities Preventing Further Investment

LPs See Room to Increase PE Allocations Driven by SWFs and Public Pension Funds



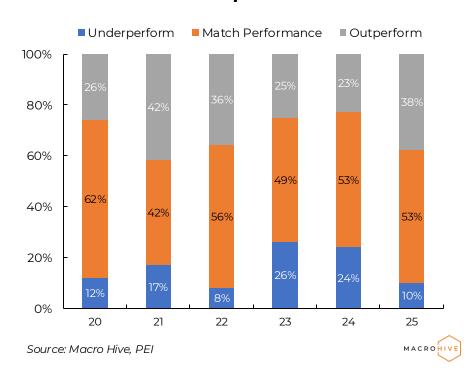
However, a Lack of Opportunities Preventing Most from Doing So



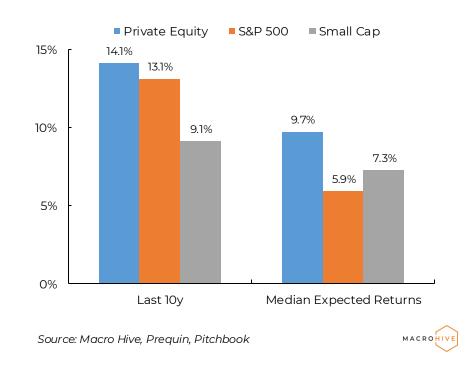


LPs Still Optimistic About Future Performance But Future Return Expectations Still Too High

More LPs Expect Their PE Allocations to Outperform



Street Expected Return Assumptions for PE Still Too High





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David Rubenstein is Co-Founder and Co-Chairman of the Carlyle Group – one of the largest private equity firms in the world. Prior to forming Carlyle in 1987, David practiced law in Washington, D.C. with Shaw, Pittman, Potts & Trowbridge LLP (now Pillsbury Winthrop Shaw Pittman LLP). From 1977 to 1981, Mr. Rubenstein was Deputy Assistant to the US President for Domestic Policy. Among other philanthropic endeavours, David is Chairman of the Boards of the Council on Foreign Relations, the Economic Club of Washington, and the University of Chicago. David also serves as a Fellow of the Harvard Corporation and as Chairman of the Harvard Global Advisory Council and the Madison Council of the Library of Congress. David is a magna cum laude graduate of Duke University, where he was elected Phi Beta Kappa. Following Duke, David graduated from the University of Chicago Law School, where he was an editor of the Law Review. This week's podcast covers how private equity has evolved, common patterns of star investors, why social class matters for investors, and much more.

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